



Group Decision Tip

E-mailed every two weeks to help groups make good decisions

At least two ways

In principle, there are at least two ways to solve every problem. When we are able to be non-judgmental, we are able to see problems not as problems at all but as misalignments. For example, the problem is not that I am right and you are wrong, it is simply that we see things differently. The problem is not that we are spending too much, it is simply that we are spending more than we are earning. When we see difficulties as misalignments rather than problems it is easier to see more solutions. For example, you could change your view OR I could change mine. We could decrease expenses OR we could increase revenues.

Practical Tip: When faced with a problem remember there are always at least two ways to solve it. See problems as misalignments, without judgment. Identify all the creative ways in which alignment could be achieved.

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