



Group Decision Tip

E-mailed every two weeks to help groups make good decisions

Trust Takes Over

In principle, when making good group decisions we try to get all the facts and fully understand before deciding. Yet it's impossible to understand every detail, every nuance, every possibility, and that's where trust takes over.

We work to understand as much as we can, but at some point we just need to trust our intuition, other people, and the process. It's called *faith*.

For the rational person, the path to resolution is mostly paved with understanding, with a bit of trust at the end. The rational person wants as much evidence as possible. For the intuitive person, the path to resolution begins with a bit of understanding and then trust paves most of the rest of the way. Going mostly on *gut feeling* is very comfortable. For all of us, truly good decisions require some combination of understanding and trust.

Practical Tip: Work on both, understanding and trust. To understand: Gather the facts, hear all perspectives, review best practices, read, apply trial and error, listen to your heart. To build trust: Do things together, eat together, demonstrate honesty and dependability, support each other through hardships, tell stories, share pictures of your loved ones.

Answer as many questions as you can but at some point you have to decide even without every answer and it comes down to trust.

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